ERIE REGIONAL AIRPORT AUTHORITY MEETING Wednesday, May 28, 2025

Minutes of a Meeting of the Erie Regional Airport Authority duly posted and advertised, held in the second floor conference room of the Intermodal Center, 208 East Bayfront Parkway, Erie, PA 16507.

Attendees:

Brian Slawin Derek Martin Adam Zaraszczak, guest Ryan Bergquist Michelle Magee Chuck Nelson, Erie City Council Peter Burton Jennifer Gornall Mike McCarthy, guest James Pacansky Sean Wilgus, guest Aaron Susmarski David Hallman, Jr. Ian Bogle Jack Bendig, Hangar 20 Dorothy Smith-Frazier Ed Tropper, self

Participated by Phone: Eric Rogers Erin Kerner

Board President Brian Slawin opened the meeting at 12:00 pm with the Pledge of Allegiance to the United States of America.

Approval of Agenda

Mr. Slawin asked for a motion to approve the agenda as presented. Aaron Susmarski moved, and Ryan Bergquist seconded. Approved by Yeas: David Hallman, Jr., Aaron Susmarski, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, and Ryan Bergquist.

Public Comments

Jack Bendig of Hangar 20 stated that he trusts no one and older people like himself do not accept cookies on websites. He expressed frustration over being unable to access the airport's website due to cookie acceptance.

Action taken after the meeting- Ian Bogle and Michelle Magee explored the cookie issue. It was communicated to Mr. Bendig and the Board that the public documents on the airport's website are still accessible even if cookies are not accepted. The cookie acceptance banner does appear but can be ignored and the website pages are still accessible.

Ed Tropper stated that the previous pot issue by the gate on the west side of the airfield is a concern again.

Approval of Minutes

Mr. Slawin asked for a motion to approve the minutes of the previous Board meeting, Dorothy Smith-Frazier moved to approve, and Peter Burton seconded. Approved by Yeas: David Hallman, Jr., Aaron Susmarski, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, and Ryan Bergquist.

Announce Executive Sessions- none

Committee Reports

<u>Finance Committee</u>-Finance Committee Chair David Hallman, Jr. stated that the Finance Committee Meeting met on May 27, 2025, and reviewed the finance report, cash forecasts, bills to be paid, and expense reports. The Committee recommends approval of the bills. Aaron Susmarski made the motion for approval seconded by Ryan Bergquist. Approved by Yeas: Aaron Susmarski, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, and Ryan Bergquist. Abstained: David Hallman, Jr.

Financial Report- Mr. Pacansky reviewed the April finance report. The net deficit for the month of April was \$178,849, bringing our year to date deficit to \$545,109. We are unfavorable to budget \$224,977 with revenue down (unfavorable) \$133,497 and expenses up (unfavorable) \$91,480. The changes in federal funding percentages for capital projects under reauthorization was also discussed (95% from the FAA, 2.5% from the State, and 2.5% local contribution/ERAA).

Erin Kerner joined via Zoom at 12:08 pm.

Unfinished Business- Mr. Slawin explained that the parking rate increased proposed by Republic Parking was previously tabled in November 2024 and taken off the table for consideration at last month's Board Meeting. Mr. Martin recapped the proposed changes to rates.

Resolutions

RESOLUTION NO. 2025 - 03

APPROVAL of PARKING RATE INCREASE

Whereas, our parking concessionaire Republic Parking ("Republic") has provided the Erie Regional Airport Authority ("Authority") with an analysis of its parking rates, and;

Whereas, Republic recommends to the Authority an increase to the daily rates in the long-term and short-term lots. The daily rate in the long-term lot will go from \$13 per day to \$15 per day which changes the weekly max rate as well. The daily rate in the short-term lot will go from \$16 per day to \$17 per day. In addition, in the short-term lot, the 0-20 minute rate will go from \$0 to \$1, the 21-40 minute rate will go from \$2 to \$3, and the 41-60 minute rate will go from \$3 to \$4. All other rates will remain unchanged.

Now, It Is Hereby Resolved That the Authority approves the rate increase as proposed by Republic.

Ryan Bergquist made the motion and Aaron Susmarski seconded. Approved by Yeas: David Hallman, Jr., Aaron Susmarski, Erin Kerner, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, and Ryan Bergquist.

Mr. Martin explained that Resolution 2025-04 and Resolution 2025-05 pertain to our rental car concession agreements. The current agreements with Enterprise, Avis, and Hertz will expire June 30, 2025. Those agreements contain a 5 year extension option. Our current rental car agencies are exercising that option. Enterprise and Avis have already signed and returned their agreements for approval today. We are waiting for Hertz to return its agreement.

RESOLUTION 2025-04

AUTHORIZE EXECUTIVE DIRECTOR TO ACCEPT AND EXECUTE FULL SERVICE RENTAL CAR CONCESSION AND LEASE AGREEMENT with ENTERPRISE RENT-A-CAR COMPANY OF PITTSBURG (dba ENTERPRISE RENT-A-CAR, NATIONAL CAR RENTAL & ALAMO RENT-A-CAR)

WHEREAS, the Erie Regional Airport Authority, ("Authority"), recently negotiated new full service rental car concession and lease agreements for the operation of car rental concessions at the airport premises; and

WHEREAS, based upon the RFP process, the Authority desires to award concession rights to conduct car rental operations at the airport premises for the period commencing on July 1, 2025 and ending on June 30, 2030 with Enterprise Rent-A-Car Company of Pittsburg (dba Enterprise Rent-A-Car, National Car Rental & alamo Rent-A-Car).

NOW, THEREFORE BE IT HEREBY RESOLVED by the Board of the Erie Regional Airport Authority, that the Executive Director is authorized to enter into the Full Service Rental Car Concession and Lease Agreement (a copy of which is attached hereto and incorporated herein by reference) with Enterprise Rent-A-Car Company of Pittsburg (dba Enterprise Rent-A-Car, National Car Rental & alamo Rent-A-Car).

Peter Burton made the motion and Dorothy Smith-Frazier seconded. Approved by Yeas: Aaron Susmarski, Erin Kerner, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, Ryan Bergquist, and David Hallman, Jr.

RESOLUTION 2025-05

AUTHORIZE EXECUTIVE DIRECTOR TO ACCEPT AND EXECUTE FULL SERVICE RENTAL CAR CONCESSION AND LEASE AGREEMENT with AVIS BUDGET CAR RENTAL LLC

^{*}Agreement on file in Authority office

WHEREAS, the Eric Regional Airport Authority, ("Authority"), recently negotiated new full service rental car concession and lease agreements for the operation of car rental concessions at the airport premises; and

WHEREAS, based upon the RFP process, the Authority desires to award concession rights to conduct car rental operations at the airport premises for the period commencing on July 1, 2025 and ending on June 30, 2030 with Avis Budget Car Rental LLC.

NOW, THEREFORE BE IT HEREBY RESOLVED by the Board of the Erie Regional Airport Authority, that the Executive Director is authorized to enter into the Full Service Rental Car Concession and Lease Agreement (a copy of which is attached hereto and incorporated herein by reference) with Avis Budget Car Rental LLC.

Peter Burton made the motion and David Hallman, Jr. seconded. Approved by Yeas: Erin Kerner, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, Ryan Bergquist, David Hallman, Jr., and Aaron Susmarski.

New Business- none

Liaison Comments- Chuck Nelson of Erie City Council was in attendance but made no comments.

Board Member Comments- In response to an inquiry from Mr. Burton regarding Breeze's satisfaction with the Erie market thus far, Mr. Martin reported that the seasonal route to Tampa will resume October 1, 2025 offering 7 months rather than 4 months. Mr. Martin added that Breeze is aware that we would like to see Fort Myers and Las Vegas added to our schedule. Mr. Martin is meeting with Breeze at the SNAP convention in September. Mr. Martin also recapped the challenges with Delta and United no longer operating 50 passenger planes and how that affects markets like Erie. Also the challenges posed by SkyWest's revenue guarantee requirements. Mr. Martin reported that the airport is pursuing a grant through the Small Community Air Service Development (SCASD) program to establish nonstop service to Chicago. We are working on securing letters of support from both American Airlines and United Airlines

Mr. Rogers shared his interaction with a Breeze pilot he shared a recent flight with. He stated that the pilot indicated that Breeze was very pleased and impressed with the Erie market. In response to a comment from Mr. Bergquist, Mr. Martin explained that there will be a connection to Salt Lake City via Orlando on Breeze beginning in October. The layover is supposed to be shortened once we get closer to the start date this fall. Mr. Martin explained how the airlines look at starting a route- cost to operate, revenue guarantees and/or other assistance. He added that it would likely be easier for American to add Chicago to their schedule out of ERI because they already operate here.

Executive Director's Report

Mr. Martin outlined the Air Act's potential to boost aviation funding significantly for Pennsylvania airports. It proposes a matching fund system to support local airports. Mr.

^{*}Agreement on file in Authority office

Martin noted that the bill would encompass all airports in the state, not just the 13 commercial service airports.

Mr. Martin introduced the airport's three summer interns. He reported that the global entry enrollment program hosted in partnership with U.S. Customs was well received with 385 participants enrolled in global entry.

Mr. Martin reported that our annual FAA Part 139 inspection is coming up at the beginning of June.

Peter Burton made a motion to adjourn, and David Hallman, Jr.seconded. Approved by Yeas: David Hallman, Jr., Aaron Susmarski, Erin Kerner, Peter Burton, Eric Rogers, Brian Slawin, Dorothy Smith-Frazier, and Ryan Bergquist.

Adjournment: 12:28 PM

Poter Burton, Secretary
Erin Kerner,
Vice President